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there...at one time there were trees? And, oh yes, until a king made a tax policy that the trees would be taxed as your ownership of land, so how many trees you had on your ground you were taxed in response to that. And certainly many of you have been to Georgetown near Washington, D.C., and you drive down some of those streets and you see the very narrow houses, many as...only as wide as 15-, 20-foot wide, and, matter of fact, there's one house back there that's only 9-foot wide, three stories tall. And the reason: Back then they were taked on a per-front-foot basis, so that just drove people to go up, not out. And even here in Nebraska, we look at the growth that we have in various industries, and it is also because of tax policies. Nebraska is a very good state to have an insurance company in. Why? Because we tax insurance companies at a rate that makes Nebraska very, very attractive, and so we have many insurance companies and we're continuing to attract more. Why? Because of the tax policy that we have. If we want...and I think the whole decision is, do we want this industry to grow? And if we do, then we need to do things to attract that industry, and that is by tax policy. Senator Cornett mentioned that to get people to work in this industry, it's different than just having them graduate from school, but they also need a security clearance, and that only comes after several years of being in a security industry. And so because of that, even if the jobs are available, you're not going to have people that can fill those jobs unless they have that security clearance. So what are we looking for? We're looking for individuals who are well-qualified, have the security clearance, and either to stay or at least to move to the state of Nebraska and then, yes, have their homes. Yes, we're giving something up in the way of income taxes, but I think what we get back in the way of sales taxes, what we get back in the way of real estate taxes exceeds that portion that we're giving up. That is why I support this As I said at the very beginning, tax policy drives bill. economic growth, and so we just need to determine, is this the growth that we want, is this the industry that we want? support Senator Chambers' amendment and I also support Senator Cornett's bill. Thank you, Mr. President.

SENATOR CUDABACK: Thank you, Senator Jensen. Senator Redfield.