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it recognizes some of the realities of licensees but, basically, a state licensee could still not be able to use automatic dialing devices, and then they must complete a face-to-face sales presentation after the phone call. And then the residential subscriber has been informed...that the person making the communication that the residential subscriber does not wish to receive telephone solicitations from such person. Anyway, it's not an all-out exemption and that's why I have to oppose the Beutler amendment because it doesn't acknowledge the realities. I'm sure and many of you might have heard without this exemption that it makes it very cumbersome for the local insurance agent, probably, to do some prospecting and, certainly, they are not calling up a bunch of people and harassing them. And there, again, I do not want to do something that is so burdensome to folks that it's a trap for the unwary and is a situation that is just unrealistic. So the language contained in AM1484 I believe acknowledges some of those real world situations. And it probably is not anything good enough for Senator Bourne because he's, I don't know, trying out for the community playhouse or something with some of the fever here tonight. But the fact is this is a workable situation and I hope that we can defeat the Beutler amendment and proceed on from there. Thank you.

SENATOR SCHIMEK: Thank you, Senator Smith. Senator Beutler, you are the next to speak. Senator Beutler waives. Senator Bourne.

SENATOR BOURNE: Thank you, Madam President, members. A couple of years ago I filed an amendment on a bill that the city of Omaha wanted and they didn't want that amendment that I filed. And the administration went crazy and they called me late at night and said, what are doing, what are you thinking? And I remember coming back the next day and I told Senator Chambers about this, and he says, well, you know when you've struck close to the nest when they get mad like that. And, Senator Smith, I don't mean to irritate you but, you know, maybe you recognize that this is truly a big government thing, you know that we don't need redundancy like this. And nobody in here can disagree that this is part of the reason that we're having a budget deficit. We allowed government to expand in the 1990s