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SENATOR JANSSEN: That's true, that's true, Senator Chambers, because we own...it's a cooperative warehouse and we own that warehouse. The people, the customers own the warehouse.

SENATOR CHAMBERS: So you're printing up your own material.

SENATOR JANSSEN: Theoretically, yes.

SENATOR CHAMBERS: Then that's what it ought to say, not give the impression that you have a printer over here as an entrepreneur who is doing this for a customer. And that's why it didn't make sense to me.

SENATOR JANSSEN: No.

SENATOR CHAMBERS: So is that the same thing with Senator Tyson where he's talking about this steel company, they also own their print shop and they would start printing in Kansas or wherever?

SENATOR JANSSEN: I wasn't familiar with that. I really wasn't...

SENATOR CHAMBERS: Then let me ask you on this.

SENATOR JANSSEN: All right.

SENATOR CHAMBERS: If your print shop moved to Kansas...

SENATOR JANSSEN: That's right.

SENATOR CHAMBERS: ...you would still have to pay the sales tax on postage here, wouldn't you?

SENATOR JANSSEN: No.

SENATOR CHAMBERS: Why not?

SENATOR JANSSEN: No, because it would be coming out of Kansas and there is no sales tax on postage on fliers in Kansas.

SENATOR CHAMBERS: And you're telling me that the postage costs, the tax on the postage is so great that it would be cheaper for