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SENATOR CHAMBERS: Okay. Now, if...since I have you on your feet, I would like you to go to page 13, and we didn't even go into any of these things about the sale of the franchise by the manufacturer. But look in line 3, if you will, on page 13, "The franchise is for sale by the manufacturer or distributor at a reasonable price and on reasonable terms and conditions." What is "a reasonable price"? What are "reasonable terms"? And how are those to be determined? Because we're putting this in the law.

SPEAKER KRISTENSEN: Right. I...I assume those are case-by-case definitions and that they are fluid, depending on the circumstances, and would only be determined when there is a challenge and ultimately that the court would interpret what "reasonable price" and "reasonable terms" are.

SENATOR CHAMBERS: Why do we have to do...if I'm being offered a car, that car dealer can tell me, Ernie, this car is \$1 million, that's what it will cost you. Can I go to court and say, that price is unreasonable and I want you to make him knock that price down?

SPEAKER KRISTENSEN: No.

SENATOR CHAMBERS: Why then are we putting in the law an undefined term, when these two entities ought to negotiate and bargain, since they will be governed by a contract anyway?

SPEAKER KRISTENSEN: Your first example is I don't think there is an existing contract between you and the...and the seller. If you and the seller had a contract that said, I agree to sell to you at a reasonable price, that would be a different contract. I...I think this is one of the escape hatches where the manufacturer can own an interest if, for some reason, the franchise is put up...in other words, if you would violate some of the terms, I'm assuming that the franchise agreement says that let's say you want to sell Yugos in your Chevrolet shop, and your franchise agreement specifically prohibits that, then there can be a penalty clause triggered that says, okay, the franchise is going to be taken away or sold. And then at that point in time the manufacturer sort of repossesses the franchise