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you there's an awful lot of cars bought from other towns in other places other than in my town.

SENATOR CHAMBERS: Well, if there are these various dealerships, why should not the manufacturer be allowed to get into the mix if the manufacturer says, whatever you're trying to get I'll give it to you cheaper?

SENATOR BROMM: Because...

SENATOR CHAMBERS: Why should that not be done?

SENATOR BROMM: Because the manufacturer is in a position to have an advantage in terms of what they can do for certain models, to offer certain models that might be especially popular. They're in a position probably to offer some price differential that a dealer really couldn't match.

SENATOR CHAMBERS: Well, if I'm buying, isn't that exactly what I want and isn't that why I shop from dealer to dealer and even go across the river, to get the best deal that I can?

SENATOR BROMM: If you're thinking short term, Senator Chambers, but I think if you're thinking long term the healthier situation is to have a lot of competition. For example, if I...let's...let's analogize this and if I use up...if I use up too much of your time, I'll...

SENATOR CHAMBERS: Go ahead.

SENATOR BROMM: ...I'll give you some. If I'm...if I'm selling products for Wal-Mart and I...and I'm out here and Wal-Mart isn't around and all of a sudden Wal-Mart comes in a block away and they're my only source for those products, I'm going to have a tough time, I think, competing with Wal-Mart. Now I...I think I can compete with other people in the same level of information and product that I have, but the parent, the only source for my product, if I have to compete with my only source, that is a very difficult thing for me to compete with. That's why the bill.

SENATOR CHAMBERS: Well, let me, since we're dealing kind of in