

TRANSCRIPT PREPARED BY THE CLERK OF THE LEGISLATURE
Transcriber's Office

April 14, 1999 LB 791

aren't...you know, maybe they...maybe they haven't...

SENATOR BEUTLER: Aren't...aren't maximizing their revenues.

SENATOR SCHIMEK: One minute.

SENATOR BEUTLER: You mean they are not maximizing their revenues because they are not getting a higher percentage?

SENATOR JANSSEN: Well, I'm looking at the states where they have seen an increase in the sales because they increased the payout, if they have also increased that...the retailers' compensation.

SENATOR BEUTLER: Compensation, okay.

SENATOR JANSSEN: To see if...I'll find...if I can find that, I'll get that to you.

SENATOR BEUTLER: Okay. And, you know, you might want to comment on the other thing I thought was interesting about some of the statistics that were passed out, it indicates that for a large number of lotteries the thing that you need to consider is not only the compensation rate to the retailers, but in many, many states, there are additional charges to the retailers that we don't have in Nebraska. Wouldn't that be accurate? For example, they point out that in Colorado the retailers get...

SENATOR SCHIMEK: Time. Senator Janssen, you are next.

SENATOR JANSSEN: Yes, thank you, Madam President, members. Senator Beutler, if you would like to carry on this conversation, we'll just keep going on that.

SENATOR BEUTLER: Senator, I appreciate that because I would be interested in your response. For example, the study points out that in Colorado they pay the retailers 7 percent, which is very, very high, but at the same time, they charge the lottery retailers an application fee and an annual fee and an initial on-line terminal fee, and an annual on-line phone fee and some other charges. Then when you look down through the states, there are a large number of states that have additional charges