

an advantage, are we to understand that that philosophy does not apply here where the School for the Deaf and everybody who follows these things would be aware of it has been more or less told, you find a place and agree to accept it or you're out of business. That will not encourage those who have land and buildings to sell to jack their price up, do you think? Let me ask it a different way. If a seller knows that a potential buyer is under duress to make a purchase, is that seller likely to raise the price or lower it?

SENATOR BROWN: I think that this argument could be better made if there were more students, but since we're talking about significantly downsizing, I think that the School for the Deaf is going to have more options than say the juvenile facility just because of size.

SENATOR CHAMBERS: And is it your feeling that because we're dealing with something that is smaller in scale that there might be more sellers willing to get involved in this and compete against each other and thereby maybe produce a better price?

SENATOR BROWN: Yes, I think the School for the Deaf just on sheer size is going to have more options than the juvenile facility would.

SENATOR CHAMBERS: Thank you. I wanted that into the record because I don't want the impression to be out there that if this...wait a minute, let me ask...Senator Brown, I have to ask you another question because I'm not sure that I asked it definitely enough.

SENATOR BROWN: Yes, Senator Chambers.

SENATOR CHAMBERS: Is it required that these negotiations be completed by this fall or how far in the future does the School for the Deaf have to get this wrapped up? Is it beyond this fall? Do you know? Okay, well I will continue to discuss this so that Senator Brown will know the focus of my question. What I want to make a determination of, if we can, is whether or not the School for the Deaf would be shut down if by the time it is to start in the fall, these negotiations have not been completed and another site has been acquired. Senator Brown, that's the question I would ask. If the site has not been acquired, even if it has not been prepared for moving, would the School for the Deaf be shut down if that is not done by this fall?