

loyal to our state, and, in fact, to the people that work for them in our state. And this will, in fact, encourage them to continue to grow and, hopefully, continue to grow in Nebraska. So I would oppose any amendment that would jeopardize that effort or the bill, and I would encourage you to oppose any amendments that would do that and, in fact, in the final analysis support the bill.

**SPEAKER WITHEM:** Senator Brashear, followed by Senators Vrtiska, Elmer, and Brown.

**SENATOR BRASHEAR:** Mr. Speaker, members of the Legislature, again, I rise in opposition to the Beutler amendment, but I want to...Senator Hall is absolutely right. This is not an issue about who is here and who is going to leave. This is an issue of policy, good policy, the future, how we present ourselves to the marketplace in terms of economic development, how we treat the legitimate requests of our business citizens, and what position we want to occupy. When Senator Wesely talks about the fact that we have too many tax breaks, you sometimes have to wonder what it is we've done wrong, if other states can have competitive economic development policies, and they can grow, and their governments can grow, and their people can afford their tax burden. There just seems to be kind of a deep-set reluctance to understand that we have to make policy on a long-term basis, and here we have a situation, as I started to say when I was previously speaking, take Cabella's as an example, because they have stepped forward and volunteered, so to speak, to be identified and talked about. They start out in the garage of a residence, and now they are good citizens in three Nebraska communities and employ 1,800 people, and they are not saying they are going anywhere. But as they double their employment, and I don't know whether they will, as more of the 98 percent of their sales are made outside the State of Nebraska, would we like to be...be thought of for continued expansion and continued development for rational and reasonable economic reasons rather than just their deep loyalty and commitment to Nebraska. It bothers me when you see very good companies like are listed on the brown paper chart, and you look in the right-hand column and every one, except one, indicates, yes, in fact, they are being recruited for expansion into states where there is no throwback tax. Look at Company C, the prospect at the bottom of the page. They have contacted Nebraska. They are interested in coming here and investing \$25 million in what is essentially, yes, a telemarketing catalog