

companies or some, and some corporate citizens of Nebraska who were willing to lend their name to the discussion of this issue and in some cases they would give us all of the information which we ask for. In other cases they only gave us some. In some instances you'll notice at the bottom we have a couple anonymously identified businesses in Nebraska with only information which we could find from the public record. But it was the thought that by presenting this information to you we would give some definition and some quantification of what it was we were talking about. It's jobs preservation I suggest. You're talking about what we were able to identify as 12,968 jobs in the companies listed on the chart. I would like to make the additional point that from time to time there has been discussion of economic development and how we struggle too hard to bring to Nebraska too many large companies. In discussing the throwback rule I think we ought to focus on some of the smaller employers. We ought to focus on, although these are not small, some of the very premier employers that we have. Here we have companies that are making their home and their headquarters in Nebraska who sell in every instance as to the companies identified on the chart, in every instance these companies sell more than 85 percent of their product outside the State of Nebraska. Those are exactly the kind of companies we need and want in Nebraska. They are providing jobs for Nebraskans...

SENATOR COORDSEN: One minute.

SENATOR BRASHEAR: ...and we need the companies who can sell elsewhere because at a million six population we cannot be our own market. We certainly ought not handicap those companies in staying in Nebraska, in making jobs available to Nebraskans, in contributing to our economy. I certainly believe we want to present ourselves with all of our many advantages here in Nebraska as an attractive place for these companies to remain and for new companies to locate. There is a particular nexus when you consider the expertise we have built in telecommunications because those who make sales world wide and nation wide who would be adversely affected by our throwback rule are the kinds of companies that sell by telecommunication. For all of these reasons I respectfully urge the adoption of LB 559. Thank you.

SENATOR COORDSEN: Thank you, Senator Brashear. Senator Wesely, please.