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soundness of an insurance company for whom they are selling policies because their relationship with their customers, in the long run, depends upon that.

PRESIDENT MOUL: One minute.

SENATOR WARNER: And, secondly, I have observed that agents who probably are less capable, that is not really the word I have in mind, tend to go to those companies that are not very well managed because they have got a gimmick that you can sell something for a little bit less rather than on soundness, and I guess if you can respond somewhat on why my concern would not be affected by adoption of your amendment, I would appreciate, or what practical problems as the bill is written would be affected or would affect, rather, the director trying to protect the policyholders in the state.

PRESIDENT MOUL: Thank you, Senator Warner. I did leave the house under call until we could proceed through these amendments, but I will raise the call now but ask the indulgence of the senators to remain in the Chambers until we have moved through this. Senator Hall.

SENATOR HALL: Thank you, Madam President and members. If Senator Landis would yield to a question.

SENATOR LANDIS: I will do my best.

SENATOR HALL: Senator Landis, I apologize, I was out of the body at the time that you explained the amendments. If you could walk me through the amendment as it is before us. I understand that there has been a division and there is a specific item that Senator Warner has addressed, but could you explain it to me as it is in front of us and if you could also point it out to me in the Journal.

SENATOR LANDIS: You bet. If you are looking for a copy of the language that Senator Warner has directed his attention to, you'd open your Journal to 798. You would then examine lines 12 through 19, and you will find in that a change to the green copy of the bill. The change to the green copy is on page 5 of the bill and 6 of the bill. I can tell you the upshot of what it will say because this amendment kind of interdicts into what is in the green copy of the bill. It will say, when you get all done with that amendment, foreigners and aliens are subject to 237