

SENATOR SCHMIT: Is that right?

SENATOR SMITH: No, from 28 to 30 percent.

SENATOR SCHMIT: Oh, 28 to 30 percent, I see. And what are the allowable expense percentages that you are changing?

SENATOR SMITH: Okay, it increases the allowable expense limitations from 4 percent of the definite profit to 6 percent of the definite profit. Within the 6 percent, a sales agent could receive a maximum of 4 percent of the definite profit as a salary or commission, and those are part of our committee amendments.

SENATOR SCHMIT: That is a 50 percent increase, right?

SENATOR SMITH: From 4 to 6 percent?

SENATOR SCHMIT: Yes.

SENATOR SMITH: I guess you would say that it is, yes.

SENATOR SCHMIT: That would be...okay. Well, I don't know what the total impact is on the operation except that Senator Morehead anguished over this last year. I'd just assume that you have given equal consideration and so I have had a lot of complaints from the local bar owners relative to those expenses, and so I assume they are fair and equitable. At this time, I will let them go. Thank you.

SENATOR SMITH: Yes, could I answer to that, Senator Schmit?

SENATOR SCHMIT: Surely.

SENATOR SMITH: We have also had a lot of concern expressed to us as members of the committee and that is the reason why we decided to up it. There were a lot of those people that were deciding not to continue to run this as a charitable kind of an operation for someone else because they weren't making anything out of it. It was a heck of a lot of headache for them and that was the purpose for increasing this, and we will have a handout, if you would like to see that, shortly.

SENATOR SCHMIT: I guess this must represent some sort of a reverse then by the agency because last year there was a