

correct? That is what it was a year ago.

SENATOR WESELY: Yes.

SENATOR MARSH: So we are already at the 14% rate with that cost being \$1,309,000 and what you are offering to the body by your amendment is moving that from one \$1,346,000 am I correct?

SENATOR WESELY: That is right.

SENATOR MARSH: So it is a slight increase to the wholesalers but moving it from 5% to 4%, rather than having it be an additional cost for no additional work.

SENATOR WESELY: That is right.

SENATOR MARSH: I believe I understand what you are trying to do, thank you.

SENATOR WESELY: Thank you.

SENATOR CLARK: Senator Hefner.

SENATOR HEFNER: Mr. President and members of the Legislature, I rise to oppose this amendment. I want to go back just a few years and tell you about our experience we had in the Revenue Committee. I think we had a bill or an amendment such as this three times in the last six years. Of course it did draw a lot of people to testify both pro and con. But I think some of the things that we need to realize is that the wholesalers, the wholesale tobacco people pay a state license fee, they pay a city and county fee or license, they bond themselves and they purchase these stamps before they affix them to the cigarette package. So they have a lot of money invested in these stamps and of course with the interest rates now at 16, 17, 18 or even 19%, this means that they need to borrow a lot of money to put these stamps in their inventory. Then after they have the packages stamped they keep these cigarettes in inventory. They also have some on the trucks when they deliver them to the dealers. Then of course when they sell them to the dealers they don't get cash right on the spot they usually give you 30 days credit. In addition to that it usually takes ten days to pay the bill so that means that they have their money tied up 40, 50 or even 60 days. Okay, then some of them said that once in awhile a few of these stamps are lost, which they take the loss. They also encounter bad debts, I don't suppose Senator Wesely would know about this, but you do from time to time