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is becoming more and more valuable, becoming more and more prevalent, and is becoming more and more helpful to many of us who are in political office.

SENATOR NICHOL: The Call is raised.

SENATOR SCHMIT: We all recognize the value of cash contributions. We all recognize that cash contributions purchase services. Cash contributions purchase political ads. Cash contributions pay for the services of people. But there is another very important source of income to a candidate, and very frankly I think we all recognize that a good campaign worker is invaluable and many of us have enjoyed the services of a large number of these individuals. I believe that the time has come for us to disclose the value of the services that are provided without compensation by people who volunteer their services to a candidate and I think that we need to recognize that this is going to be another way, another method in which, for example, the outcome of elections can be influenced. To give you an example, a manufacturer in my area who employs a hundred people might give me a campaign contribution of several hundred dollars. If that manufacturer happens to like me as a candidate and encourages his employees, for example, to participate in the political process of helping elect me, may even. in fact, give them time off from their job, and encourage them to get out and get involved in the political process, then that value of that service should be included, should be included in the report. I have been through many campaigns and I recognize that it is very difficult to gather together all of that information, but I think it can be most informative, can be most helpful in doing that which we think needs to be done to keep the system honest and accurate. I know that the time will come and there will be those on this floor who will rise and say, how are you ever going to get it all done? Well, I will tell you what, ladies and gentlemen, if half of the people who have come to me and assured me that they helped elect me really participated in the various campaigns, then I owe hundreds of thousands of dollars that can never be repaid. In fact, I have found very few people who haven't worked for me in my district. As an unsuccessful candidate, I don't see sometimes how I ever lost some of those races because I never found anyone who was opposed to me, and I had a lot of people working for me. I think we need to recognize that this is going to become a more important area. As we put the heat on or put the sunshine on cash contributions, we are going to see an increase in in kind services. I am not saying that is