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LB 290

He has all kinds of scholarships that he gives the university. Nebraska is his favorite state. Talking about moving more down here precisely because, precisely because Minnesota has forgot that this company has been good to Minnesota. Now are we getting cheated by 3-M, that is the next question. Have we got a good deal? Have we saved money? Well I think it is your own personal analysis if you take time and go look, you will see that our license plates compare with just about any other state, are as good as any or better after six years. But now it gets down to that bottom line. Senator Clark, Senator Clark has friends on the other side, Flex-Lite, General Steel, by the way, they are not a baby, they are not the little guy picking on the big guy you know. General Steel I think is twice as big as 3-M. So it isn't a little boy picking on big boy. They want to crack the state. They want to come in with their system. So look at the overall picture now and take the facts into consideration and the fact that 3-M is in the state, that they have 40 million in investment, that they have a thousand employees, that they provide scholarships, that they are expanding in Nebraska, that is a factor. Sure as heck is, don't kid yourself. Also is a factor, not Iowa's cost on license plates and figures from over there, what else is a factor? What is certified here in this state as the real honest cost, and if you will read that memo signed by the head of Administrative Services, the head of Correctional Services, the head of Motor Vehicles where they are forced, basically almost under oath to say what does it cost. They say we have this bid or this information. We contacted the Flex-Lite representatives to determine the accuracy, currency of this figure, they assured us that this was the current price. I didn't go to Iowa. I went to our heads of our people, they got the cost from 3-M and the others. You can see, you can see the difference over six years now. The difference. You are talking a half a million bucks and everybody has acknowledged that a fully reflectorized plate is probably a better system, probably more safe. Identification for the patrol and all of those, heck, everybody has acknowledged it is better but they are talking about a two million dollar savings. If it is only \$500,000 rather than two million, I think it gives you justification for saying hey, looking at the whole picture maybe we are all making much ado about nothing.

SENATOR NICHOL: Thirty seconds.

SENATOR DeCAMP: Any maybe we should just keep the bill where it is and go ahead with the license plates the way we are,