Nikki Swope February 07, 2022 402-471-0042

LB 767

Revision: 02 FISCAL NOTE LEGISLATIVE FISCAL ANALYST ESTIMATE

As amended by AM 1643

ESTIMATE OF FISCAL IMPACT – STATE AGENCIES (See narrative for political subdivision estimates)						
	FY 2022-23 FY 2023-24					
	EXPENDITURES	REVENUE	EXPENDITURES REVENUE			
GENERAL FUNDS						
CASH FUNDS						
FEDERAL FUNDS						
OTHER FUNDS						
TOTAL FUNDS	See Below	See Below	See Below	See Below		

Any Fiscal Notes received from state agencies and political subdivisions are attached following the Legislative Fiscal Analyst Estimate.

LB 767 establishes the Pharmacy Benefit Manager (PBM) Licensure and Regulation Act. The bill places restrictions and requirements on pharmacy benefit managers. The amendment, AM1643, provides clarifying language defining 340B contract pharmacies.

The University of Nebraska provided explanation that the bill would require the University to change to an open specialty network which would reduce the discount for specialty medications the current specialty network plan provides. Based on 2021 utilization, the reduction in the specialty medication discount could potentially result in \$807,755 in FY2022-23 and \$1,615,510 in FY 2023-24 in additional costs. However, the University is exploring potential options to mitigate the negative fiscal impact.

The Department of Administrative Services estimates that the change in the pharmacy benefits would result in a one percent increase in premium costs. The State's health plans utilize trust funds and any available cost-sharing savings back into the State Employees Insurance Fund as revenues for current claims and to delay possible increases in premiums or co-pays. The State pays 79% of the premium costs and employees pay the remaining 21%. The Department estimates the state's share would reduce the trust fund by \$86,900 in FY 2022-23 and \$173,800 in FY 2023-24.

The Nebraska Department of Insurance reports that the amount of work to regulate PBMs is unknown but currently there are 20 PBMs are licensed by the Department. The Department estimates that the TBA and PBM fees would generate \$10,000 in revenue for the Department's cash fund in FY 2022-23 and \$5,000 in fees in FY 2023-24.

The bill also provides requirements for the Department to provide oversight, respond to complaints, and request corrective actions in events of the PBM's violating new provisions that are outlined in the bill. An additional staff attorney, a .5 FTE financial examiner and an additional market conduct examiner will be needed by the Department to investigate and complete corresponding examinations of PBMs. The costs of the additional 2.5 FTE, benefits, operating, and travel costs is \$172,930 in FY 2022-23 and \$176,277 in FY 2023-24.

There is no basis to disagree with these estimates.

ADMINISTRATIVE SERVICES STATE BUDGET DIVISION: REVIEW OF AGENCY & POLT. SUB. RESPONSE						
LB: 767 AM: 1643 AGENCY/POLT. SUB: Department of Administrative Services						
REVIEWED	REVIEWED BY: Neil Sullivan DATE: 2/7/2022 PHONE: (402) 471-4179					
COMMENTS: The Department of Administrative Services assessment of enterprise fiscal impact from LB 767 as amended by AM 1643 appears reasonable.						

ADMINISTRATIVE SERVICES STATE BUDGET DIVISION: REVIEW OF AGENCY & POLT. SUB. RESPONSE

LB: 767 AM:	1643 AGENCY	AGENCY/POLT. SUB: Department of Health & Human Services			
REVIEWED BY: Neil	Sullivan DATE: 2/	4/2022 PHONE: (4	02) 471-4179		
COMMENTS: No basis to disagree with the Department of Health & Human Services assessment of no fiscal impact					

from LB 767 as amended by AM 1643.

ADMINIS	STRATIVE SERVICES	S STATE BUDGET DIVISION: REVIEW	OF AGENCY & POLT. SUB. RESPONSE
LB: 767	AM:	AGENCY/POLT. SUB: Departm	nent of Insurance
REVIEWED B	Y: Neil Sullivan	DATE: 1/21/2022	PHONE: (402) 471-4179
COMMENTS:	The Department of Ins	surance assessment of fiscal impact fro	m LB 767 appears reasonable.

LB⁽¹⁾ 0767 Adopt the Pharmacy Benefit Manager Licensure and Regulation Act FISCAL NOTE

State Agency OR Political Subdivision Name:⁽²⁾ University of Nebraska System

Prepared by: ⁽³⁾	Chris Kabourek	Date Prepared: ⁽⁴⁾	02/01/2022	Phone: ⁽⁵⁾	(402) 472-7102

ESTIMATE PROVIDED BY STATE AGENCY OR POLITICAL SUBDIVISION

	FY 2022-23		FY 2023-24		
GENERAL FUNDS	EXPENDITURES 0.00	REVENUE 0.00	EXPENDITURES 0.00	REVENUE 0.00	
CASH FUNDS	0.00	0.00	0.00	0.00	
FEDERAL FUNDS	0.00	0.00	0.00	0.00	
OTHER FUNDS	0.00	0.00	0.00	0.00	
TOTAL FUNDS	0.00	0.00	0.00	0.00	

Explanation of Estimate:

Personal Services:

AM 1643 does not have an impact on our previously submitted fiscal note. The amendment appears to change the language of the bill's 340b pricing provisions.

BREAKDOWN BY MAJOR OBJECTS OF EXPENDITURE

	NUMBER OF POSITIONS		2022-23	2023-24
POSITION TITLE	<u>22-23</u> <u>23-24</u>		EXPENDITURES	EXPENDITURES
	0	0		
	0	0		
Benefits				
Operating				
Travel				
Capital outlay				
Aid				
Capital improvements				
TOTAL				

Please complete <u>ALL</u> (5) blanks in the first three lines.

LB ⁽¹⁾ 767 AM 1643			FISCAL NOTE
State Agency OR Political Subdivision Name: ⁽²⁾	Department of Adr - Employee Wellne	ninistrative Services ess & Benefits	(DAS)
Prepared by: ⁽³⁾ Ann Martinez	Date Prepared: ⁽⁴⁾	2/01/2022 Pho	one: ⁽⁵⁾ 402/471-4135
ESTIMATE PROV	IDED BY STATE AGEN	CY OR POLITICAL SUI	BDIVISION
<u>FY</u> EXPENDITURES	<u>2022-23</u> S REVENUE	<u>F</u> EXPENDITURES	<u>Y 2023-24</u> REVENUE
GENERAL FUNDS			
CASH FUNDS			
FEDERAL FUNDS			
OTHER FUNDS			
TOTAL FUNDS See Below	See Below	See Below	See Below

Explanation of Estimate:

LB 767 would establish the Pharmacy Benefit Manager Licensure and Regulation Act, including standards and criteria for the licensure and regulation of a Pharmacy Benefits Manager. The changes are effective January 1, 2023.

LB 767, Sec. 10 provides that a Pharmacy Benefits Manager (PBM) cannot exclude from its specialty network any Nebraska pharmacy that holds a specialty pharmacy accreditation from a nationally recognized accrediting organization and is willing to accept the same terms the PBM has in place with its own specialty pharmacies. This provision reduces the ability of plans to negotiate lower prices with pharmacies based on the prospect of increased patient volume.

It is difficult to determine the impact of this change to the State's health plans. Specialty drug expenditures in prior plan years have been approximately \$22 million. The Third-Party Administrator estimates a one percent increase in costs, which would be a or \$110,000 in FY22-23 (January-June 2023) or a \$220,000 increase in claims per plan year in FY23-24.

The State applies available cost-sharing savings back into the State Employees Insurance Fund as revenue to increase the fund's balance. The fund's existing balance is used for current claims, to delay possible increases in premiums and increases in copays and deductibles through plan changes.

The State's health plans utilize trust funds; thus, no additional appropriation is being requested.

The State's current medical plans are self-insured and increased costs and/or a reduction of savings will result in increased premium costs. The State pays 79% of the premium and the employee pays 21%. The changes proposed in LB 767 would impact the State's and employee's premium costs.

The State's estimated impact in FY22-23 is \$110,000 (Jan-June 2023) and \$220,000 in FY23-24.

\$110,000 X 79% (State's Share) = \$86,900 \$220,000X 79% (State's Share) = \$173,800

The table below summarizes the estimated impact by fund type of any premium increase. The allocation by fund type below is based on an average of Benefit expenditures over a four-year period (2018-2021).

Fund Type	Expenditures – FY22-23	Expenditures – FY23-24
General Fund	\$43,945	\$87,891
Cash Fund	\$22,059	\$44,119
Federal Fund	\$17,024	\$34,048
Revolving Fund	\$3,872	\$7,742
Total	\$86,900	\$173,800

AM 1643 defines what a 340B entity and a 340B contract pharmacy are and inserts the term 340B contract pharmacy in various lines of LB 767 as it was introduced. AM 1643 doesn't change, nor does it have any additional impact on the State's current health plans.

BREAKDOWN BY MAJOR OBJECTS OF EXPENDITURE						
Personal Services:						
	NUMBER OI	F POSITIONS	2022-23	2023-24		
POSITION TITLE	22-23	<u>23-24</u>	EXPENDITURES	<u>EXPENDITURES</u>		
Benefits						
Operating						
Travel						
Capital outlay						
Aid						
Capital improvements						
TOTAL						

LB(1) 767 AM1643

FISCAL NOTE

ESTIMATE PROVIDED BY STATE AGENCY OR POLITICAL SUBDIVISION

State Agency or Political Subdivision Name: (2) Department of Health and Human Services

Prepared by: (3) John Meals	Date Prepared 2-4-2022 FY 2022-2023		Phone: (5) 471-6719 <u>FY 2023-2024</u>		
_	EXPENDITURES REVENUE		EXPENDITURES	REVENUE	
GENERAL FUNDS					
CASH FUNDS					
FEDERAL FUNDS					
OTHER FUNDS					
TOTAL FUNDS	\$0	\$0	\$0	\$0	

Return by date specified or 72 hours prior to public hearing, whichever is earlier.

Explanation of Estimate:

The Pharmacy Benefit Manager Licensure and Regulation Act establishes the standards and criteria for the licensure and regulation of pharmacy benefit managers providing a claims processing service or other prescription drug or device service for a health benefit plan.

LB0767 references 340B in terms of reimbursement to pharmacies filling medications for 340B entities. AM1643 adds definition to a 340B entity and a 340B contract pharmacy. These definitions do not change the original scope of LB0767.

There is no fiscal impact to the Department of Health and Human Services.

MAJOR OBJECT	S OF EXPENDI	TURE		
PERSONAL SERVICES:				
		POSITIONS	2022-2023	2023-2024
POSITION TITLE	22-23	23-24	EXPENDITURES	EXPENDITURES
Benefits				
Operating				
Travel				
Capital Outlay				
Aid				
Capital Improvements				
TOTAL			\$0	\$0

Please complete ALL (5) blanks in the first three lines.

LB ⁽¹⁾ 767				FISCAL NOTE		
State Agency OR Political Subdivision Name: ⁽²⁾ Prepared by: ⁽³⁾ Martin Swanson		Department of Insurance				
		Date Prepared: ⁽⁴⁾	1/13/22 Pho	one: ⁽⁵⁾ 402-471-2201		
	ESTIMATE PROVI	DED BY STATE AGEN	CY OR POLITICAL SU	BDIVISION		
	FY	2022-23	F	Y 2023-24		
	EXPENDITURES	<u>REVENUE</u>	EXPENDITURES			
GENERAL FUNDS	\$162,930		\$171,277			
CASH FUNDS	\$10,000	\$10,000	\$5,000	\$5,000		
FEDERAL FUNDS						
OTHER FUNDS						
TOTAL FUNDS	\$172,930		\$176,277			

Explanation of Estimate:

LB 767 requires the Department of Insurance (Department) I to license and regulate pharmacy benefit managers (PBMs). The amount of work required to regulate PBMs is unknown and depends upon the number operation or wanting to operate in Nebraska and complaints relative to their operations. Currently, 20 PBMS are licensed by the Department as g PBMs as third-party administrators., It appears that those PBMS would become subject to licensing and registration under LB767. Section 11 specifically requires the Director to enforce compliance and allows examination under the Insurers Examination Act and audit authority. This section would allow some providers, in addition to policyholders, to file complaints to the Department and request corrective actions or sanctions. Responding to these complaints

and bringing any related disciplinary actions would be a new responsibility for the Department.

The Department will need a staff attorney to perform new duties under LB767. Contracts must be brought into compliance with the Act before a license can be granted (Section 4(2)), so review of the PBM's contracts with insurers and pharmacies must occur at the time of license application review. The Department's due diligence will include verifying that the standards for licensure are met by conducting a search of criminal, civil, and regulatory databases for actions against the applicant entity and individuals responsible for the conduct of affairs of the applicant. Similar review would take place during renewal. Advising other divisions of the Department on statutory requirements and taking enforcement actions to impose fines will require that even after the Department has completed initial implementation, a full-time staff attorney will be necessary to perform the Department's enforcement duties.

Examination of financial transactions and oversight of audit practices and MAC pricing compliance by the PBMs will require that the Department hire a half-time employee financial examiner. Financial analysis of contracts and payments to check PBMs' reimbursement rates, chargebacks, and other adjustments must be completed to determine compliance. This level of familiarity with transaction-specific drug payments as well as overall financial arrangements and post-payment adjustments is a skill that will require use of a financial analyst familiar with pharmacy payments and drug pricing arrangements. Assuming at least 20 PBMs in Nebraska, these examinations would require a full-time financial examiner.

Examination of PBMs' treatment of pharmacies will require that the Department hire a full-time market conduct examiner. Examination of the PBMs' specialty pharmacy networks and review of any specialty pharmacy network request denials would be performed by a market conduct examiner. That examiner would also ensure that pharmacies were able to have their appeals decided in a timely manner. The Department can recoup an indeterminate amount of those costs through the Insurers Examination Act.

Assuming 20 PBMs in Nebraska, initial application fees totaling \$10,000 would be collected in the first fiscal year, and renewal fees of \$5,000 would be collected in the second year. This amount is reflected in the fiscal note as revenue.

There are no fund sources specified in LB767, so all money necessary to perform new Department functions under LB 767 is presumed to come from general funds.

BRE	AKDOWN BY MA.	OR OBJECTS O	<u>F EXPENDITURE</u>	
Personal Services:				
		F POSITIONS	2022-23	2023-24
POSITION TITLE	22-23	<u>23-24</u>	<u>EXPENDITURES</u>	<u>EXPENDITURE</u>
Attorney III	1	1	\$81,639	\$83,272
Financial Examiner I	.5	.5	\$24,572	\$25,064
Market Conduct Examiner I	1	1	\$39,127	\$39,909
			\$145,338	\$148,245
Benefits			\$22,019	\$22,459
Operating	\$ 5,573	\$ 5,573		
Travel				
Capital outlay				
Aid				
Capital improvements				
TOTAL	\$172,930	\$176,277		