## LEGISLATURE OF NEBRASKA

ONE HUNDREDTH LEGISLATURE

FIRST SESSION

## **LEGISLATIVE BILL 123**

Introduced By: Banking, Commerce and Insurance Committee; Pahls, 31, Chairperson; Carlson, 38; Christensen, 44; Gay, 14; Hansen, 42; Langemeier, 23; Pankonin, 2; Pirsch, 4 Read first time: January 8, 2007 Committee: Banking, Commerce and Insurance

## A BILL

1	FOR	AN	ACT	relat	ing	to	real	prop	erty;	to	amer	nd se	ctio	n 87-	-302,
2			Rev	ised S	tatut	es	Cumul	ative	e Supp	leme	nt,	2006;	to	adopt	the
3			Nebi	raska	Fored	los	ure P	rotec	tion .	Act;	to	provi	de a	pena	alty;
4			to (	change	prov	isi	ons re	elati	ng to	the	Unif	orm D	ecept	ive T	rade
5			Prac	ctices	Act	;	and	to	repea	1 t	the	origi	nal	sect	ion.
6	Be it	ena	acted	by th	e pec	ple	of t	he St	ate of	Neb	raska	L,			

1	Section 1. <u>Sections 1 to 28 of this act shall be known and</u>
2	may be cited as the Nebraska Foreclosure Protection Act.
3	Sec. 2. The Legislature hereby finds, determines, and
4	declares that home ownership and the accumulation of equity in one's
5	home provide significant social and economic benefits to the state
6	and its citizens. Unfortunately, too many homeowners in financial
7	distress, especially the poor, elderly, and financially
8	unsophisticated, are vulnerable to a variety of deceptive or
9	unconscionable business practices designed to dispossess them or
10	otherwise strip the equity from their homes. There is a compelling
11	need to curtail and prevent the most deceptive and unconscionable of
12	these business practices, provide each homeowner with information
13	necessary to make an informed and intelligent decision regarding
14	transactions with certain foreclosure consultants and equity
15	purchasers, provide certain minimum requirements for contracts
16	between such parties, including statutory rights to cancel such
17	contracts, and ensure and foster fair dealing in the sale and
18	purchase of homes in foreclosure. Therefor, it is the intent of the
19	Legislature that all violations of the Nebraska Foreclosure
20	Protection Act have a significant public impact and that the terms of
21	the act be liberally construed to achieve these purposes.
22	Sec. 3. For purposes of the Nebraska Foreclosure Protection
23	Act, unless the context otherwise requires, the definitions found in

24 sections 4 to 12 of this act apply.

25 Sec. 4. <u>Associate means a partner, a subsidiary, an</u> 26 <u>affiliate, an agent, or any other person working in association with a</u> 27 <u>foreclosure consultant or an equity purchaser. Associate does not</u>

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1	include a person who is excluded from the definition of an equity
2	purchaser or a foreclosure consultant.
3	Sec. 5. Equity purchase contract means an agreement between
4	an equity purchaser and a homeowner pertaining to the acquisition of
5	title to the homeowner's personal residence.
6	Sec. 6. Equity purchaser means a person who, in the course
7	of the person's business, vocation, or occupation, acquires title to a
8	residence in foreclosure. Equity purchaser does not include a person
9	who acquires such title:
10	(1) For the purpose of using such property as his or her
11	personal residence for at least one year;
12	(2) By a deed in lieu of foreclosure to the holder of an
13	evidence of debt, or an associate of the holder of an evidence of
14	debt, of a consensual lien or encumbrance of record, if such
15	consensual lien or encumbrance is recorded in the register of deeds
16	office of the county where the residence in foreclosure is located
17	prior to a foreclosure sale;
18	(3) By a deed from any trustee, sheriff, or other person
19	appointed by a court as a result of a foreclosure sale;
20	(4) At a sale of property authorized by statute;
21	(5) By order or judgment of any court;
22	(6) From the person's spouse, relative, or relative of a
23	spouse, by the half or whole blood or by adoption, or from a guardian,
24	conservator, or personal representative of such person; or
25	(7) While performing services as a part of a person's
26	normal business activities under any law of this state or the United
27	States that regulates banks, trust companies, savings and loan

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1	associations, credit unions, insurance companies, title insurers,
2	insurance producers, or escrow companies authorized to conduct
3	business in this state, an affiliate or subsidiary of such person, or
4	an employee or agent acting on behalf of such person.
5	Sec. 7. Evidence of debt means a writing that evidences a
6	promise to pay or a right to the payment of a monetary obligation such
7	as a promissory note; bond; negotiable instrument; loan, credit, or
8	similar agreement; or monetary judgment entered by a court of
9	competent jurisdiction.
10	Sec. 8. <u>(1) Foreclosure consultant means a person who:</u>
11	(a) Does not, directly or through an associate, take or
12	acquire any interest in or title to the residence in foreclosure; and
13	(b) In the course of such person's business, vocation, or
14	occupation, makes a solicitation, representation, or offer to a
15	homeowner to perform, in exchange for compensation from the homeowner
16	or from the proceeds of any loan or advance of funds, a service that
17	the person represents will do any of the following:
18	<u>(i) Stop or postpone a foreclosure sale;</u>
19	<u>(ii) Obtain a forbearance from a beneficiary under a deed</u>
20	<u>of trust, mortgage, or other lien;</u>
21	(iii) Assist the homeowner in exercising a right to cure a
22	<u>default;</u>
23	(iv) Obtain an extension of the period within which the
24	homeowner may cure a default;
25	(v) Obtain a waiver of an acceleration clause contained in
26	an evidence of debt secured by a deed of trust, mortgage, or other
27	lien on a residence in foreclosure or contained in such deed of

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1	trust, mortgage, or other lien;
2	(vi) Assist the homeowner to obtain a loan or an advance of
3	<u>funds;</u>
4	(vii) Avoid or reduce the impairment of the homeowner's
5	credit resulting from the recording of a notice of election and demand
6	for sale, commencement of a judicial foreclosure action, or due to
7	any foreclosure sale or the granting of a deed in lieu of foreclosure
8	or resulting from any late payment or other failure to pay or perform
9	under the evidence of debt, the deed of trust, or other lien securing
10	such evidence of debt;
11	(viii) In any way delay, hinder, or prevent the foreclosure
12	upon the homeowner's residence; or
13	(ix) Assist the homeowner in obtaining from the
14	beneficiary, mortgagee, or grantee of the lien in foreclosure, or from
15	counsel for such beneficiary, mortgagee, or grantee, the remaining or
16	excess proceeds from the foreclosure sale of the residence in
17	foreclosure.
18	(2) Foreclosure consultant does not include:
19	(a) A person licensed to practice law in this state while
20	performing any activity related to the person's attorney-client
21	relationship with a homeowner or any activity related to the person's
22	attorney-client relationship with the beneficiary, mortgagee,
23	grantee, or holder of any lien being enforced by way of foreclosure;
24	(b) A holder or servicer of an evidence of debt or the
25	attorney for the holder or servicer of an evidence of debt secured by
26	a deed of trust or other lien on any residence in foreclosure while
27	the person performs services in connection with the evidence of debt,

1	lien, deed of trust, or other lien securing such debt;
2	<u>(c) A person doing business under any law of this state or</u>
3	the United States, which law regulates banks, trust companies, savings
4	and loan associations, credit unions, insurance companies, title
5	insurers, insurance producers, or escrow companies authorized to
6	conduct business in the state, while the person performs services as
7	part of the person's normal business activities, an affiliate or
8	subsidiary of any of such entities, or an employee or agent acting on
9	behalf of any of such entities;
10	(d) A person originating or closing a loan in a person's
11	normal course of business, if, as to that loan:
12	(i) The loan is subject to the requirements of the federal
13	Real Estate Settlement Procedures Act of 1974, 12 U.S.C. 2601 et seq.,
14	as the act existed on the effective date of this act; or
15	(ii) With respect to any junior mortgage or home equity
16	line of credit, the loan is subordinate to and closed simultaneously
17	with a qualified first mortgage loan under subdivision (2)(d)(i) of
18	this section or is initially payable on the face of the note or
19	contract to an entity included in subdivision (2)(c) of this
20	section;
21	(e) A judgment creditor of the homeowner;
22	(f) A title insurance company or title insurance agent
23	authorized to conduct business in this state while performing title
24	insurance and settlement services;
25	<u>(g) A person licensed as a real estate broker, associate</u>
26	broker, or real estate salesperson pursuant to the Nebraska Real
27	Estate License Act while the person engages in any activity for which

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1	the person is licensed; or
2	(h) A nonprofit organization that solely offers counseling
3	or advice to homeowners in foreclosure or loan default, unless the
4	organization is an associate of the foreclosure consultant.
5	Sec. 9. Foreclosure consulting contract means any agreement
б	between a foreclosure consultant and a homeowner.
7	Sec. 10. <u>Holder of evidence of debt means the person in</u>
8	actual possession of or otherwise entitled to enforce an evidence of
9	debt, except that holder of evidence of debt does not include a
10	person acting as a nominee solely for the purpose of holding the
11	evidence of debt or deed of trust as an electronic registry without
12	any authority to enforce the evidence of debt or deed of trust. The
13	following persons are presumed to be the holder of evidence of debt:
14	(1) The person who is the obligee of and who is in
15	possession of an original evidence of debt;
16	(2) The person in possession of an original evidence of
17	debt together with the proper endorsement or assignment thereof to
18	such person;
19	(3) The person in possession of a negotiable instrument
20	evidencing a debt which has been duly negotiated to such person or to
21	<u>bearer or indorsed in blank; or</u>
22	(4) The person in possession of an evidence of debt with
23	authority, which may be granted by the original evidence of debt or
24	deed of trust, to enforce the evidence of debt as an agent, a
25	nominee, or a trustee or in a similar capacity for the obligee of the
26	evidence of debt.
27	Sec. 11. <u>Homeowner means the owner of a residence in</u>

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1	foreclosure, including a vendee under a contract for deed to real
2	property as defined in subdivision (11) of section 45-702.
3	Sec. 12. <u>Residence in foreclosure means a residence or</u>
4	dwelling that is occupied as the homeowner's principal place of
5	residence and against which any type of foreclosure action,
6	including, but not limited to, the filing of a notice of default of a
7	deed of trust or the filing of a lawsuit to foreclose a mortgage or
8	other lien, has been commenced.
9	Sec. 13. (1) A foreclosure consulting contract shall be in
10	writing and provided to and retained by the homeowner, with changes,
11	alterations, or modifications, for review at least twenty-four hours
12	before it is signed by the homeowner.
13	(2) A foreclosure consulting contract shall be printed in
14	at least twelve-point type and shall include the name, address,
15	facsimile number, and email address of the foreclosure consultant to
16	which a notice of cancellation may be delivered and the date the
17	homeowner signed the contract.
18	(3) A foreclosure consulting contract shall fully disclose
19	the exact nature of the foreclosure consulting services to be provided
20	and the total amount and terms of any compensation to be received by
21	the foreclosure consultant or associate.
22	(4) A foreclosure consulting contract shall be dated and
23	personally signed, with each page being initialed by each homeowner of
24	the residence in foreclosure and the foreclosure consultant, and
25	shall be acknowledged by a notary public in the presence of the
26	homeowner at the time the contract is signed by the homeowner.
27	(5) A foreclosure consulting contract shall contain the

1	following notice, which shall be printed in at least fourteen-point,
2	boldface type, completed with the name of the foreclosure consultant,
3	and located in immediate proximity to the space reserved for the
4	homeowner's signature:
5	NOTICE REQUIRED BY NEBRASKA LAW
6	(NAME OF FORECLOSURE CONSULTANT) OR
7	(HIS/HER/ITS) ASSOCIATE CANNOT ASK YOU TO SIGN OR HAVE YOU SIGN ANY
8	DOCUMENT THAT TRANSFERS ANY INTEREST IN YOUR HOME OR PROPERTY TO
9	(HIM/HER/IT) OR (HIS/HER/ITS) ASSOCIATE.
10	(NAME OF FORECLOSURE CONSULTANT) OR
11	(HIS/HER/ITS) ASSOCIATE CANNOT GUARANTEE YOU THAT THEY WILL BE ABLE TO
12	REFINANCE YOUR HOME OR ARRANGE FOR YOU TO KEEP YOUR HOME. YOU MAY, AT
13	ANY TIME, CANCEL THIS CONTRACT, WITHOUT PENALTY OF ANY KIND.
14	IF YOU WANT TO CANCEL THIS CONTRACT, MAIL OR DELIVER A
15	SIGNED AND DATED COPY OF THIS NOTICE OF CANCELLATION, OR ANY OTHER
16	WRITTEN NOTICE, INDICATING YOUR INTENT TO CANCEL TO
17	(NAME OF FORECLOSURE CONSULTANT) AT (ADDRESS OF
18	FORECLOSURE CONSULTANT, INCLUDING FACSIMILE AND EMAIL ADDRESS).
19	AS PART OF ANY CANCELLATION, YOU (THE HOMEOWNER) MUST REPAY
20	ANY MONEY ACTUALLY SPENT ON YOUR BEHALF BY (NAME OF
21	FORECLOSURE CONSULTANT) PRIOR TO RECEIPT OF THIS NOTICE AND, AS A
22	RESULT OF THIS AGREEMENT, WITHIN SIXTY DAYS, ALONG WITH INTEREST AT
23	THE PRIME RATE PUBLISHED BY THE FEDERAL RESERVE BOARD PLUS TWO
24	PERCENTAGE POINTS, WITH THE TOTAL INTEREST RATE NOT TO EXCEED EIGHT
25	PERCENT PER YEAR.
26	THIS IS AN IMPORTANT LEGAL CONTRACT AND COULD RESULT IN THE
27	LOSS OF YOUR HOME CONTACT AN ATTORNEY OR A HOUSING COUNSELOR APPROVED

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1	BY THE FEDERAL DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT BEFORE
2	SIGNING.
3	(6) A completed form in duplicate, captioned NOTICE OF
4	CANCELLATION, shall accompany a foreclosure consulting contract. The
5	notice of cancellation shall:
6	(a) Be on a separate sheet of paper attached to the
7	contract;
8	(b) Be easily detachable; and
9	(c) Contain the following statement, printed in at least
10	fourteen-point type:
11	NOTICE OF CANCELLATION
12	(DATE OF CONTRACT)
13	TO: (NAME OF FORECLOSURE CONSULTANT)
14	(ADDRESS OF FORECLOSURE CONSULTANT, INCLUDING FACSIMILE AND
15	EMAIL)
16	I HEREBY CANCEL THIS CONTRACT.
17	<u>(DATE)</u>
18	(HOMEOWNER'S SIGNATURE)
19	(7) A foreclosure consultant shall provide to the homeowner
20	a signed, dated, and acknowledged copy of the foreclosure consulting
21	contract and the attached notice of cancellation immediately upon
22	execution of the contract.
23	(8) The time during which the homeowner may cancel a
24	foreclosure consulting contract does not begin to run until the
25	foreclosure consultant has complied with this section.
26	Sec. 14. <u>(1) In addition to any right of rescission</u>
27	available under state or federal law, a homeowner has the right to

1 cancel a foreclosure consulting contract at any time. (2) Cancellation occurs when a homeowner gives written 2 notice of cancellation of the foreclosure consulting contract to the 3 foreclosure consultant at the address specified in the contract or 4 5 through any facsimile or email address identified in the contract or other materials provided to the homeowner by the foreclosure 6 consultant. 7 (3) Notice of cancellation, if given by mail, is effective 8 when deposited in the United States mail, properly addressed, with 9 10 postage prepaid. 11 (4) Notice of cancellation need not be in the form provided 12 with the contract and is effective, however expressed, if it indicates the intention of the homeowner to cancel the foreclosure consulting 13 14 contract. (5) As part of the cancellation of a foreclosure consulting 15 16 contract, the homeowner shall repay, within sixty days after the date of cancellation, all funds paid or advanced in good faith prior to 17 the receipt of notice of cancellation by the foreclosure consultant 18 or his or her associate under the terms of the foreclosure consulting 19 contract, together with interest at the prime rate published by the 20 21 Federal Reserve Board plus two percentage points, with the total 22 interest rate not to exceed eight percent per year, from the date of expenditure until repaid by the homeowner. 23 (6) Except as provided in subsection (5) of this section, 24 25 the right to cancel shall not be conditioned on the repayment of any 26 funds. Sec. 15. <u>A provision in a foreclosure consulting contract</u> 27

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1	is void as against public policy if the provision attempts or purports
2	<u>to:</u>
3	(1) Waive any of the rights specified in sections 13 to 18
4	of this act or the right to a jury trial;
5	(2) Consent to jurisdiction for litigation or choice of law
6	<u>in a state other than Nebraska;</u>
7	(3) Consent to venue in a county other than the county in
8	which the residence in foreclosure is located; or
9	(4) Impose any costs or fees greater than the actual costs
10	and fees.
11	Sec. 16. <u>A foreclosure consultant shall not:</u>
12	(1) Claim, demand, charge, collect, or receive any
13	compensation until after the foreclosure consultant has fully
14	performed each and every service the foreclosure consultant
15	contracted to perform or represented that the foreclosure consultant
16	would perform;
17	(2) Claim, demand, charge, collect, or receive any interest
18	or any other compensation for a loan that the foreclosure consultant
19	makes to the homeowner that exceeds the prime rate published by the
20	Federal Reserve Board at the time of any loan plus two percentage
21	points, with the total interest rate not to exceed eight percent per
22	year;
23	<u>(3) Take a wage assignment, a lien of any type on real or</u>
24	personal property, or any other security to secure the payment of
25	compensation;
26	(4) Receive any consideration from a third party in
27	connection with foreclosure consulting services provided to a

1	homeowner unless the consideration is first fully disclosed in
2	writing to the homeowner;
3	(5) Acquire an interest, directly, indirectly, or through
4	an associate, in the real or personal property of a homeowner with
5	whom the foreclosure consultant has contracted;
6	(6) Obtain a power of attorney from a homeowner for any
7	purpose other than to inspect documents as provided by law; or
8	(7) Induce or attempt to induce a homeowner to enter into a
9	foreclosure consulting contract that does not comply in all respects
10	with sections 13 to 18 of this act.
11	Sec. 17. <u>(1) A foreclosure consultant or associate may not</u>
12	facilitate or engage in any transaction that is unconscionable given
13	the terms and circumstances of the transaction.
14	(2)(a) If a court, as a matter of law, finds a foreclosure
15	consultant contract or any clause of such contract to have been
16	unconscionable at the time it was made, the court may refuse to
17	enforce the contract, enforce the remainder of the contract without
18	the unconscionable clause, or so limit the application of any
19	unconscionable clause as to avoid an unconscionable result.
20	(b) When it is claimed or appears to the court that a
21	foreclosure consultant contract or any clause of such contract may be
22	unconscionable, the parties shall be afforded a reasonable
23	opportunity to present evidence as to its commercial setting,
24	purpose, and effect to aid the court in making the determination.
25	(c) In order to support a finding of unconscionability,
26	there must be evidence of an unreasonable inequality of bargaining
27	power or other circumstances in which there is an absence of

1	meaningful choice for one of the parties, together with contract
2	terms that are, under standard industry practices, unreasonably
3	favorable to the foreclosure consultant or associate.
4	Sec. 18. <u>A foreclosure consulting contract, and all notices</u>
5	of cancellation provided for therein, shall be written in English and
6	shall be accompanied by a written translation from English into any
7	other language principally spoken by the homeowner, certified by the
8	person making the translation as a true and correct translation of
9	the English version. The translated version shall be presumed to have
10	equal status and credibility as the English version.
11	Sec. 19. Every equity purchase contract shall be written in
12	at least twelve-point, boldface type and fully completed, signed, and
13	dated by the homeowner and equity purchaser prior to the execution of
14	any instrument guitclaiming, assigning, transferring, conveying, or
15	encumbering an interest in the residence in foreclosure.
16	Sec. 20. <u>(1) Every equity purchase contract shall contain</u>
17	the entire agreement of the parties and shall include the following:
18	(a) The name, business address, telephone number, facsimile
19	number, and email address of the equity purchaser;
20	(b) The street address and full legal description of the
21	residence in foreclosure;
22	(c) Clear and conspicuous disclosure of any financial or
23	legal obligations of the homeowner that will be assumed by the equity
24	purchaser. If the equity purchaser will not be assuming any financial
25	or legal obligations of the homeowner, the equity purchase contract
26	shall so state;
27	(d) The total consideration to be paid by the equity

1	purchaser in connection with or incident to the acquisition by the
2	equity purchaser of the residence in foreclosure;
3	(e) The terms of payment or other consideration, including,
4	but not limited to, any services of any nature that the equity
5	purchaser represents will be performed for the homeowner before or
6	after the sale;
7	(f) The date and time when possession of the residence in
8	foreclosure is to be transferred to the equity purchaser;
9	(g) The terms of any rental agreement or lease;
10	(h) The specifications of any option or right to repurchase
11	the residence in foreclosure, including the specific amounts of any
12	escrow deposit, downpayment, purchase price, closing costs,
13	commissions, or other fees or costs;
14	(i) A notice of cancellation as provided in section 22 of
15	this act; and
16	(j) The following notice, in at least fourteen-point,
17	boldface type, completed with the name of the equity purchaser,
18	immediately above the statement required by section 22 of this act:
19	NOTICE REQUIRED BY NEBRASKA LAW
20	UNTIL YOUR RIGHT TO CANCEL THIS CONTRACT HAS ENDED,
21	(NAME) OR ANYONE WORKING FOR
22	(NAME) CANNOT ASK YOU TO SIGN OR HAVE YOU SIGN ANY DEED OR ANY OTHER
23	DOCUMENT.
24	The equity purchase contract required by this section
25	survives delivery of any instrument of conveyance of the residence in
26	foreclosure, but does not have any effect on persons other than the
27	parties to the contract or affect title to the residence in

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1 foreclosure. 21. (1) In addition to any right of rescission 2 Sec. available under state or federal law, a homeowner has the right to 3 cancel an equity purchase contract until midnight of the third 4 5 business day following the day on which the homeowner signs a contract that complies with the Nebraska Foreclosure Protection Act 6 or until noon on the day before the foreclosure sale of the residence 7 8 in foreclosure, whichever occurs first. (2) Cancellation occurs when a homeowner personally 9 delivers written notice of cancellation to the address specified in 10 11 the equity purchase contract or upon deposit of such notice in the 12 United States mail, properly addressed, with postage prepaid. 13 (3) A notice of cancellation given by a homeowner need not 14 take the particular form as provided with the equity purchase contract and, however expressed, is effective if it indicates the intention of 15 16 the homeowner not to be bound by the equity purchase contract. 17 (4) In the absence of any written notice of cancellation from a homeowner, the execution by the homeowner of a deed or other 18 instrument of conveyance of an interest in the residence in 19 foreclosure to the equity purchaser after the expiration of the 20 21 rescission period creates a rebuttable presumption that the homeowner 22 did not cancel the equity purchase contract. Sec. 22. (1)(a) The equity purchase contract shall contain, 23 as the last provision before the space reserved for the homeowner's 24 signature, a conspicuous statement in at least twelve-point, boldface 25 26 type, as follows: YOU MAY CANCEL THIS CONTRACT FOR THE SALE OF YOUR HOUSE 27

1 WITHOUT ANY PENALTY OR OBLIGATION AT ANY TIME BEFORE (DATE AND TIME OF DAY). SEE THE ATTACHED NOTICE OF CANCELLATION FORM 2 3 FOR AN EXPLANATION OF THIS RIGHT. (b) The equity purchaser shall accurately specify, within 4 5 the equity purchase contract, the date and time of day on which the 6 cancellation right ends. 7 (2) The equity purchase contract shall be accompanied by duplicate completed forms, captioned Notice of Cancellation, in at 8 least twelve-point, boldface type if the equity purchase contract is 9 printed or in capital letters if the equity purchase contract is 10 11 typed, followed by a space in which the equity purchaser shall enter 12 the date on which the homeowner executed the equity purchase 13 contract. Such form shall: 14 (a) Be attached to the equity purchase contract; (b) Be easily detachable; and 15 16 (c) Contain the following statement, in at least ten-point type if the equity purchase contract is printed or in capital letters 17 if the contract is typed: 18 NOTICE OF CANCELLATION 19 (ENTER DATE EQUITY PURCHASE CONTRACT 20 SIGNED). YOU MAY CANCEL THIS CONTRACT FOR THE SALE OF YOUR HOUSE, 21 22 WITHOUT ANY PENALTY OR OBLIGATION, AT ANY TIME BEFORE (ENTER DATE AND TIME OF DAY). TO CANCEL THIS TRANSACTION, PERSONALLY 23 DELIVER A SIGNED AND DATED COPY OF THIS NOTICE OF CANCELLATION IN THE 24 25 UNITED STATES MAIL, POSTAGE PREPAID, TO , (NAME OF (STREET ADDRESS OF PURCHASER'S PLACE OF 26 PURCHASER) AT (ENTER DATE AND TIME OF 27 BUSINESS) NOT LATER THAN

2	1	DAY). I HEREBY CANCEL THIS TRANSACTION
4       (3) The equity purchaser shall provide the homeowner with a         5       copy of the equity purchase contract and the attached notice of         6       cancellation.         7       (4) The time during which the homeowner may cancel the         8       equity purchase contract does not begin to run until the equity         9       purchaser has complied with this section.         10       Sec. 23. A transaction in which a homeowner purports to         11       grant a residence in foreclosure to an equity purchaser by an         12       instrument that appears to be an absolute conveyance and in which an         13       option to repurchase is reserved to the homeowner or is given by the         14       equity purchaser to the homeowner shall be permitted only where all         15       of the following conditions have been met:         16       (1) The reconveyance contract complies in all respects with a         17       section 20 of this act:         18       (2) The reconveyance contract provides the homeowner with a         19       nonwaivable, thirty-day right to cure any default of the reconveyance         20       contract and specifies that the homeowner may exercise this right to         21       (3) The equity purchaser fully assumes or discharces the         22       (3) The equity purchaser fully assumption or discharce shal	2	(DATE)
5 copy of the equity purchase contract and the attached notice of cancellation. 7 (4) The time during which the homeowner may cancel the equity purchase contract does not begin to run until the equity purchaser has complied with this section. 10 Sec. 23. A transaction in which a homeowner purports to grant a residence in foreclosure to an equity purchaser by an instrument that appears to be an absolute conveyance and in which an option to repurchase is reserved to the homeowner or is given by the equity purchaser to the homeowner shall be permitted only where all of the following conditions have been met: 16 (1) The reconveyance contract complies in all respects with section 20 of this acti 18 (2) The reconveyance contract provides the homeowner with a nonwaivable, thirty-day right to cure any default of the reconveyance contract and specifies that the homeowner may exercise this right to cure on at least three separate occasions during the term of such reconveyance contract; 23 (3) The equity purchaser fully assumes or discharges the lien in foreclosure as well as any prior liens that will not be extinguished by the foreclosure, which assumption or discharge shall be accomplished without a violation of the terms and conditions of	3	(SELLER'S SIGNATURE).
<ul> <li>cancellation.</li> <li>(4) The time during which the homeowner may cancel the</li> <li>equity purchase contract does not begin to run until the equity</li> <li>purchaser has complied with this section.</li> <li>Sec. 23. A transaction in which a homeowner purports to</li> <li>arant a residence in foreclosure to an equity purchaser by an</li> <li>instrument that appears to be an absolute conveyance and in which an</li> <li>option to repurchase is reserved to the homeowner or is given by the</li> <li>equity purchaser to the homeowner shall be permitted only where all</li> <li>of the following conditions have been met:</li> <li>(1) The reconveyance contract complies in all respects with</li> <li>section 20 of this acti</li> <li>(2) The reconveyance contract provides the homeowner with a</li> <li>nonwaivable, thirty-day right to cure any default of the reconveyance</li> <li>contract and specifies that the homeowner may exercise this right to</li> <li>cure on at least three separate occasions during the term of such</li> <li>reconveyance contract:</li> <li>(3) The equity purchaser fully assumes or discharges the</li> <li>lien in foreclosure as well as any prior liens that will not be</li> <li>extinguished by the foreclosure, which assumption or discharge shall</li> </ul>	4	(3) The equity purchaser shall provide the homeowner with a
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27 the lieng being accumed or discharged.	26	be accomplished without a violation of the terms and conditions of
27 <u>the fields being assumed of discharged</u>	27	the liens being assumed or discharged;

1	(4) The equity purchaser verifies and can demonstrate that
2	the homeowner has or will have a reasonable ability to make the lease
3	payments and to repurchase the residence in foreclosure within the
4	term of the option to repurchase under the reconveyance contract. For
5	purposes of this section, there is a rebuttable presumption that the
6	homeowner has a reasonable ability to make lease payments and to
7	repurchase the residence in foreclosure if the homeowner's payments
8	for primary housing expenses and regular principal and interest
9	payments on other personal debt do not exceed sixty percent of the
10	homeowner's monthly gross income; and
11	(5) The price the homeowner must pay to exercise the option
12	to repurchase the residence in foreclosure is not unconscionable.
13	Without limitation on available claims under section 26 of this act,
14	a repurchase price exceeding twenty-five percent of the price at
15	which the equity purchaser acquired the residence in foreclosure
16	creates a rebuttable presumption that the reconveyance contract is
17	unconscionable. The acquisition price paid by the equity purchaser
18	may include any actual costs incurred by the equity purchaser in
19	acquiring the residence in foreclosure.
20	Sec. 24. <u>A provision in an equity purchase contract between</u>
21	an equity purchaser and a homeowner is void as against public policy
22	if it attempts or purports to:
23	(1) Waive any of the rights specified in sections 19 to 27
24	of this act or the right to a jury trial;
25	(2) Consent to jurisdiction for litigation or choice of law
26	<u>in a state other than Nebraska;</u>
27	(3) Consent to venue in a county other than the county in

1	which the residence in foreclosure is located; or
2	(4) Impose any costs or fees greater than the actual costs
3	and fees.
4	Sec. 25. <u>(1) The equity purchase contract provisions</u>
5	required by sections 19 to 24 of this act shall be provided and
6	completed in conformity with such sections by the equity purchaser.
7	(2) Until the time within which the homeowner may cancel
8	the transaction has fully elapsed, the equity purchaser shall not do
9	any of the following:
10	(a) Accept from a homeowner an execution of, or induce a
11	homeowner to execute, an instrument of conveyance of any interest in
12	the residence in foreclosure;
13	(b) Record with the register of deeds any document,
14	including, but not limited to, the equity purchase contract, or any
15	lease, lien, or instrument of conveyance that has been signed by the
16	homeowner;
17	(c) Transfer or encumber or purport to transfer or encumber
18	an interest in the residence in foreclosure to a third party; or
19	(d) Pay the homeowner any consideration.
20	(3) Within ten days following receipt of a notice of
21	cancellation given in accordance with sections 21 and 22 of this act,
22	the equity purchaser shall return without condition the original
23	equity purchase contract and any other documents signed by the
24	homeowner.
25	(4) An equity purchaser shall not make any untrue or
26	misleading statements of material fact regarding the value of the
27	residence in foreclosure, the amount of proceeds the homeowner will

1	receive after a foreclosure sale, any equity purchase contract term,
2	the homeowner's rights or obligations incident to or arising out of
3	the sale transaction, or the nature of any document that the equity
4	purchaser induces the homeowner to sign or any other untrue or
5	misleading statement concerning the sale of the residence in
6	foreclosure to the equity purchaser.
7	Sec. 26. <u>(1) An equity purchaser or associate may not</u>
8	facilitate or engage in any transaction that is unconscionable given
9	the terms and circumstances of the transaction.
10	(2)(a) If a court, as a matter of law, finds an equity
11	purchase contract or any clause of such contract to have been
12	unconscionable at the time it was made, the court may refuse to
13	enforce the equity purchase contract, enforce the remainder of the
14	equity purchase contract without the unconscionable clause, or so
15	limit the application of any unconscionable clause as to avoid an
16	unconscionable result.
17	(b) When it is claimed or appears to the court that the
18	contract or any clause thereof may be unconscionable, the parties
19	shall be afforded a reasonable opportunity to present evidence as to
20	its commercial setting, purpose, and effect to aid the court in
21	making the determination.
22	(c) In order to support a finding of unconscionability,
23	there must be evidence of some bad faith overreaching on the part of
24	the equity purchaser or associate such as that which results from an
25	unreasonable inequality of bargaining power or under other
26	circumstances in which there is an absence of meaningful choice for
27	one of the parties, together with contract terms that are, under
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1 <u>standard industry practices, unreasonably favorable to the equity</u>
2 <u>purchaser or associate.</u>

Sec. 27. Any equity purchase contract, rental agreement, 3 4 lease, option or right to repurchase and any notice, conveyance, lien, 5 encumbrance, consent, or other document or instrument signed by a 6 homeowner shall be written in English and shall be accompanied by a 7 written translation from English into any other language principally spoken by the homeowner, certified by the person making the 8 translation as a true and correct translation of the English version. 9 The translated version shall be presumed to have equal status and 10 11 credibility as the English version.

Sec. 28. <u>A person who violates any provision of the</u>
<u>Nebraska Foreclosure Protection Act is quilty of a Class IV felony.</u>
Sec. 29. Section 87-302, Revised Statutes Cumulative
Supplement, 2006, is amended to read:

16 87-302. (a) A person engages in a deceptive trade practice 17 when, in the course of his or her business, vocation, or occupation, 18 he or she:

19 (1) Passes off goods or services as those of another;
20 (2) Causes likelihood of confusion or of misunderstanding as
21 to the source, sponsorship, approval, or certification of goods or
22 services;

23 (3) Causes likelihood of confusion or of misunderstanding as 24 to affiliation, connection, or association with, or certification by, 25 another;

26 (4) Uses deceptive representations or designations of
 27 geographic origin in connection with goods or services;

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1 (5) Represents that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities 2 3 that they do not have or that a person has a sponsorship, approval, 4 status, affiliation, or connection that he or she does not have; 5 (6) Represents that goods are original or new if they are 6 deteriorated, altered, reconditioned, reclaimed, used, or secondhand, 7 except that sellers may repair damage to and make adjustments on or 8 replace parts of otherwise new goods in an effort to place such goods in compliance with factory specifications; 9 (7) Represents that goods or services are of a particular 10 11 standard, quality, or grade, or that goods are of a particular style 12 or model, if they are of another; (8) Disparages the goods, services, or business of another 13 14 by false or misleading representation of fact; 15 (9) Advertises goods or services with intent not to sell

16 them as advertised;

17 (10) Advertises goods or services with intent not to supply 18 reasonably expectable public demand, unless the advertisement 19 discloses a limitation of quantity;

20 (11) Makes false or misleading statements of fact concerning 21 the reasons for, existence of, or amounts of price reductions; 22 (12) Uses or promotes the use of a chain distributor scheme 23 in connection with the solicitation of business or personal 24 investments from members of the public;

(13) With respect to a sale or lease to a natural person of
goods or services purchased or leased primarily for personal, family,
household, or agricultural purposes, uses or employs any referral or

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chain referral sales technique, plan, arrangement, or agreement; or (14) Knowingly makes a false or misleading statement in a privacy policy, published on the Internet or otherwise distributed or published, regarding the use of personal information submitted by members of the public; or -(15) Violates any provision of the Nebraska Foreclosure

8 (b) In order to prevail in an action under the Uniform 9 Deceptive Trade Practices Act, a complainant need not prove 10 competition between the parties.

11 (c) This section does not affect unfair trade practices 12 otherwise actionable at common law or under other statutes of this 13 state.

Sec. 30. Original section 87-302, Revised Statutes
Cumulative Supplement, 2006, is repealed.

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