PREPARED BY: DATE PREPARED: PHONE: Keisha Patent January 29, 2019 402-471-0059

LB 291

Revision: 00

FISCAL NOTE

LEGISLATIVE FISCAL ANALYST ESTIMATE

ESTIMATE OF FISCAL IMPACT - STATE AGENCIES (See narrative for political subdivision estimates)							
	FY 201	9-20	FY 2020-21				
	EXPENDITURES	REVENUE	EXPENDITURES	REVENUE			
GENERAL FUNDS		See below		See below			
CASH FUNDS		See below		See below			
FEDERAL FUNDS							
OTHER FUNDS		See below		See below			
TOTAL FUNDS		See below		See below			

Any Fiscal Notes received from state agencies and political subdivisions are attached following the Legislative Fiscal Analyst Estimate.

LB 291 amends sales tax provisions of the Nebraska Revenue Act of 1967.

The bill changes the definition of "engaged in business in this state" to include facilitating sales to residents of the state and deems retailers who operate or use a multivendor marketplace platform to facilitate sales between a seller and purchaser to be engaged in business in this state if (1) the retailer made or facilitated total sales exceeding \$100,000 in the previous or current calendar year; or (2) the retailer made or facilitated sales in 200 or more separate transactions. LB 291 changes the definition of "gross receipts" to include sales of tangible property made over a multivendor marketplace platform acting as the intermediary by facilitating sales between a seller and purchaser.

The bill requires retailers who exceed the sales threshold to obtain a permit and begin collecting sales tax on the first day of the second month after the threshold is exceeded. Retailers who make sales using a multivendor marketplace platform are relieved of their obligation to collect and remit sales tax if collected and remitted by the multivendor marketplace platform.

The bill contains the emergency clause, and the operative date is April 1, 2019.

The Department of Revenue estimates there is no fiscal impact from LB 291 because following the *South Dakota v. Wayfair* U.S. Supreme Court case, all sales tax revenue from sales by remote sellers and multivendor marketplace platforms was included in the October 2018 forecast.

The Legislative Fiscal Office agrees that revenue from sales tax collected by remote sellers was accounted for in the October 2018 forecast, but only revenue from marketplace platforms who would collect and remit voluntarily was included. In the forecast, this revenue was estimated to be approximately half of the total revenue from sales tax collected by marketplace platforms if collection was required by law. The total revenue from sales tax collection by marketplace platforms is estimated to be \$17.5 million in FY 19-20 and \$20 million in FY 20-21. As a result, we estimate the fiscal impact of LB 291 is \$8.75 million in FY 19-20 and \$10 million in FY 20-21 as the remaining half of marketplace platforms begin collecting and remitting sales tax as required by the bill's provisions.

The sales tax collected under LB 291 would be distributed as follows:

Fiscal Year	General Fund	State Highway Capital	Highway Allocation Fund	Total
		Improvement Fund		
2019-2020	\$8,356,250	\$334,688	\$59,062	\$8,750,000
2020-2021	\$9,550,000	\$382,500	\$67,500	\$10,000,000

The Department of Revenue estimates there will be minimal costs to implement this bill.

ADMINISTRATIVE SERVICES STATE BUDGET DIVISION: REVIEW OF AGENCY & POLT. SUB. RESPONSE						
LB: 291	AM:	AGENCY/POLT. SUB: Department of Revenue	;			
REVIEWED BY:	Lee Will	DATE: 1/29/2019	PHONE: (402) 471-4175			
COMMENTS: Concur with Department of Revenue's assessment of fiscal impact.						

LB 291 Fiscal Note 2019

State Agency Estimate							
State Agency Name: Department	of Revenue				Date Due LFA:	1/28/19	
Approved by: Tony Fulton		Date Prepared:	1/28/19		Phone: 471-5896		
	FY 2019-2020		FY 2020-2021		FY 2021-2022		
	Expenditures	Revenue	Expenditures	Revenue	Expenditures	Revenue	
General Funds		See Below		See Below		See Below	
Cash Funds							
Federal Funds							
Other Funds							
Total Funds		See Below		See Below		See Below	
						<u>.</u>	

LB 291 amends the definition of "engaged in business in this state" to apply to the full extent permitted under the Dormant Commerce Clause, including but not limited to a modernized list of activities demonstrating Nebraska nexus. It deems retailers lacking a physical presence in Nebraska as engaged in business in Nebraska if they meet the economic threshold of \$100,000 in total retail sales in Nebraska or 200 total transactions in Nebraska in the current or prior calendar year.

LB 291 requires retailers to obtain a permit and begin collecting and remitting sales tax after they first become engaged in business in Nebraska. LB 291 relieves retailers of the obligation to collect and remit sales tax on transactions completed through a multivendor platform when the sales tax was collected and remitted by the multivendor platform.

Fiscal Impact

The additional revenue attributable to the *Wayfair* case is already included in the October NEFAB forecast. Therefore, LB 291 will not bring in any additional money that was not accounted for in the General Fund revenues forecast. The Department has no method to precisely track or calculate all revenue attributable to internet sellers or sellers specifically motivated to begin collecting due to this proposal or the guidance provided by the Department after the *Wayfair* case. While the Department does know the totals remitted by retailers remitting taxes in Nebraska, and some retailers sell only over the Internet, many also make taxable sales both over the Internet and in retail stores. Also the Department cannot be certain based on name alone, who is selling over the Internet, making it impossible to precisely determine the total amount attributable to Internet sales.

It is estimated that there will be minimal costs to the Department to implement LB 291.

Major Objects of Expenditure							
Class Code	Classification Title	19-20 <u>FTE</u>	20-21 <u>FTE</u>	21-22 <u>FTE</u>	19-20 Expenditures	20-21 Expenditures	21-22 Expenditures
Benefits	Benefits.						
Operating Costs	Operating Costs						
Travel	Travel						
Capital Outlay							
Capital Improvements.							
Total							