

naval science. Then he said, Senator Carter went to Union College in Schenectady, New York, where he did his graduate work in nuclear physics. Now he said, he grows peanuts for a living and he's here to tell us how to plan our lives career. My speech was over before I got the audience back. The point I want to make to you is that this nation is great because of the diversity of our people. I was elected Governor of Georgia at a time when our state was ready for improvements. I came to the Governorship as a businessman, as a planner, as a farmer, as an engineer and a scientist, and a farmer. I've never wasted any of my money around my farm. I grow certified seed peanuts. I process and sell them to other farmers to plant the following year. My people have been in Georgia for more than 200 years. We've all been farmers. I' the first member of my family who had the good fortune to finish high school. I know what it means to work for living, and I know what it means to have an effective and efficient government. We had 300 departments and agencies in the Georgia government when I was elected Governor. We abolished 278 of them. Now we have a simple structure that our people can understand and where questions can be answered, and needs can be met, and criticisms can be assessed. We established, as a businessman would, a tough budgeting system. It's called zero base budgeting. We stripped our state budget, each year, down to zero and we start from scratch. We reassess every single state program that delivers services to the Georgia people every year. We establish, with the input of many thousands of people around our state, specific goals and policies to achieve in every realm of human life, like transportation, prison reform, tax reform, education, mental health, and drugs. We do this so that our people can understand toward what goals we work. When I was elected every department had its own printing press. Every department, of a major nature, had its own computer system. Now we have one printing system and one computer system. I'm very proud of the fact that we have an efficient and economic government structure. The point is, I know you do the same thing here in Nebraska. Other states do too. The American people are hungry for a belief that government can work. If public officials operate in the open and not behind secret doors, as you do here in the open, in Nebraska. Our people are hungry for basic integrity and basic purpose, and an access by the people to public officials. There is a great deal of concern in this country now economically, socially about energy problems, about our foreign policy, about defense problems, about agriculture, about food for the world. The answers exist not in Washington at this time, but among those like you who maintain a close, inner relationship with the people who are dependent on government and who hunger for government mechanisms that work. I've never made a nickel in my life, except my Navy salary during the war and my salary for four years as Governor, except from a farm. I know how desperate we are in Georgia we're growing cotton that cost us 55¢ a pound to produce and we're having to sell it for 30¢ a pound. Our beef farmers are in the same position that yours are where it costs about 55¢ or 60¢ a pound to produce quality beef and the market is 30¢ a pound. Where it's almost impossible to decide when you've got to help calf, whether to keep that heffer as a brood cow in the future, or to try to sell the calf as quickly as possible and reduce your losses on it. What we need in this nation is understandable, pre-