LEGISLATURE OF NEBRASKA

ONE HUNDRED FOURTH LEGISLATURE

SECOND SESSION

LEGISLATIVE BILL 1028

Introduced by Morfeld, 46.

Read first time January 19, 2016

Committee: Appropriations

- A BILL FOR AN ACT relating to the Business Innovation Act; to amend sections 81-12,160, 81-12,162, and 81-12,163, Revised Statutes Supplement, 2015; to change provisions relating to funding; to require the Department of Economic Development to contract with certain entities in carrying out the Business Innovation Act; to provide an operative date; to repeal the original sections; and to declare an emergency.
- 8 Be it enacted by the people of the State of Nebraska,

- 1 Section 1. Section 81-12,160, Revised Statutes Supplement, 2015, is
- 2 amended to read:
- 3 81-12,160 (1) The department shall establish a financial assistance
- 4 program to provide financial assistance to businesses operating in
- 5 Nebraska that employ no more than five hundred employees or to
- 6 individuals that have a prototype of a product or process for the
- 7 purposes of commercializing such product or process. The applicant shall
- 8 submit a feasibility study stating the potential sales and profit
- 9 projections for the product or process.
- 10 (2) The department shall create a program with the following
- 11 provisions to support commercialization of a product or process:
- 12 (a) Commercialization infrastructure documentation, including market
- 13 assessments and start-up strategic planning;
- (b) Promotion, marketing, advertising, and consulting;
- 15 (c) Management and business planning support;
- 16 (d) Linking companies and entrepreneurs to mentors;
- 17 (e) Preparing companies and entrepreneurs to acquire venture
- 18 capital; and
- 19 (f) Linking companies to sources of capital.
- 20 (3) Funds shall be matched by nonstate funds equal to fifty percent
- 21 of the funds requested. Matching funds may be from any nonstate source,
- 22 including private foundations, federal or local government sources,
- 23 quasi-governmental entities, or commercial lending institutions, or any
- 24 other funds whose source does not include funds appropriated by the
- 25 Legislature.
- 26 (4) The department shall not provide more than five hundred thousand
- 27 dollars to any one project. Each year the department shall award at least
- 28 two million dollars but not more than four million dollars under this
- 29 <u>section</u> The department may award up to four million dollars per year for
- 30 financial assistance under this section.
- 31 (5) Financial assistance provided under this section shall be

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1 expended within twenty-four months after the date of the awarding

- 2 decision.
- 3 (6) To carry out this section, the department shall contract with
- 4 one statewide venture development organization that is incorporated in
- 5 the State of Nebraska and exempt for federal tax purposes under section
- 6 501(c)(3) of the Internal Revenue Code.
- 7 Sec. 2. Section 81-12,162, Revised Statutes Supplement, 2015, is
- 8 amended to read:
- 9 81-12,162 (1) The department shall establish a small business
- 10 investment program. The program:
- 11 (a) Shall provide grants to microloan delivery or microloan
- 12 technical assistance organizations to:
- 13 (i) Better assure that Nebraska's microenterprises are able to
- 14 realize their full potential to create jobs, enhance entrepreneurial
- 15 skills and activity, and increase low-income households' capacity to
- 16 become self-sufficient;
- 17 (ii) Provide funding to foster the creation of microenterprises;
- 18 (iii) Establish the department as the coordinating office for the
- 19 facilitation of microlending and microenterprise development;
- 20 (iv) Facilitate the development of a permanent, statewide
- 21 infrastructure of microlending support organizations to serve Nebraska's
- 22 microenterprise and self-employment sectors;
- 23 (v) Enable the department to provide grants to community-based
- 24 microenterprise development organizations in order to encourage the
- 25 development and growth of microenterprises throughout Nebraska; and
- 26 (vi) Enable the department to engage in contractual relationships
- 27 with statewide microlending support organizations which have the capacity
- 28 to leverage additional nonstate funds for microenterprise lending.
- 29 To the maximum extent possible, the selection process should assure
- 30 that the distribution of such financial assistance provides equitable
- 31 access to the benefits of the Business Innovation Act by all geographic

- 1 areas of the state; and
- 2 (b) May identify and coordinate other state and federal sources of
- 3 funds which may be available to the department to enhance the state's
- 4 ability to facilitate financial assistance pursuant to the program.
- 5 (2) To establish the criteria for making an award to a microloan
- 6 delivery or microloan technical assistance organization, the department
- 7 shall consider:
- 8 (a) The plan for providing business development services and
- 9 microloans to microenterprises;
- 10 (b) The scope of services to be provided by the microloan delivery
- or microloan technical assistance organization;
- 12 (c) The plan for coordinating the services and loans provided by the
- 13 microloan delivery or microloan technical assistance organization with
- 14 commercial lending institutions;
- 15 (d) The geographic representation of all regions of the state,
- 16 including both urban and rural communities and neighborhoods;
- 17 (e) The ability of the microloan delivery or microloan technical
- 18 assistance organization to provide for business development in areas of
- 19 chronic economic distress and low-income regions of the state;
- 20 (f) The ability of the microloan delivery or microloan technical
- 21 assistance organization to provide business training and technical
- 22 assistance to microenterprise clients;
- 23 (q) The ability of the microloan delivery or microloan technical
- 24 assistance organization to monitor and provide financial oversight of
- 25 recipients of microloans; and
- 26 (h) Sources and sufficiency of operating funds for the
- 27 microenterprise development organization.
- 28 (3) Awards made by the department to a microloan delivery or
- 29 microloan technical assistance organization may be used to:
- 30 (a) Satisfy matching fund requirements for other federal or private
- 31 grants;

- 1 (b) Establish a revolving loan fund from which the microloan
- 2 delivery or microloan technical assistance organization may make loans to
- 3 microenterprises;
- 4 (c) Establish a guaranty fund from which the microloan delivery or
- 5 microloan technical assistance organization may guarantee loans made by
- 6 commercial lending institutions to microenterprises;
- 7 (d) Provide funding for the operating costs of a microloan delivery
- 8 or microloan technical assistance organization not to exceed twenty
- 9 percent; and
- (e) Provide grants to establish loan-loss reserve funds to match
- 11 loan capital borrowed from other sources, including federal
- 12 microenterprise loan programs.
- 13 (4) Any award of financial assistance to a microloan delivery or
- 14 microloan technical assistance organization shall meet the following
- 15 qualifications:
- 16 (a) Funds shall be matched by nonstate funds equivalent in money or
- 17 in-kind contributions or a combination of both equal to thirty-five
- 18 percent of the grant funds requested. Such matching funds may be from any
- 19 nonstate source, including private foundations, federal or local
- 20 government sources, quasi-governmental entities, or commercial lending
- 21 institutions, or any other funds whose source does not include funds
- 22 appropriated by the Legislature;
- 23 (b) Microloan funds shall be disbursed in microloans which do not
- 24 exceed one hundred thousand dollars or used to capitalize loan-loss
- 25 reserve funds for such loans; and
- 26 (c) A minimum of fifty percent of the microloan funds shall be used
- 27 by <u>a</u>microenterprise development assistance <u>organization</u> organizations
- 28 for small business technical assistance.
- 29 The department <u>shall</u> may contract with <u>a</u> one or more statewide
- 30 microenterprise development assistance organization organizations to
- 31 carry out this section.

- 1 (5) For fiscal year 2016-17, the department shall award at least one
- 2 <u>million two hundred fifty thousand dollars but not more than two million</u>
- 3 dollars under this section. For fiscal year 2017-18 and each fiscal year
- 4 thereafter, the department shall award at least one million five hundred
- 5 <u>thousand dollars but not more than two million dollars under this section</u>
- 6 Each year the department shall award at least one million dollars but not
- 7 more than two million dollars under this section.
- 8 Sec. 3. Section 81-12,163, Revised Statutes Supplement, 2015, is
- 9 amended to read:
- 10 81-12,163 (1) It is the intent of the Legislature to appropriate
- 11 eight seven million dollars from the General Fund to the department for
- 12 the Business Innovation Act for each of fiscal year 2016-17, and nine
- 13 <u>million dollars from the General Fund to the department for the Business</u>
- 14 Innovation Act for fiscal year 2017-18 years 2015-16 and 2016-17.
- 15 (2) Up to five percent of the funds appropriated may be used by the
- 16 department, or by a nonprofit entity with which the department contracts,
- 17 for administrative expenses.
- 18 Sec. 4. This act becomes operative on July 1, 2016.
- 19 Sec. 5. Original sections 81-12,160, 81-12,162, and 81-12,163,
- 20 Revised Statutes Supplement, 2015, are repealed.
- 21 Sec. 6. Since an emergency exists, this act takes effect when
- 22 passed and approved according to law.